

Contents

Part I Theory

1 A World with Borders	3
1.1 What are Borders?	3
1.1.1 Traditional Definitions	4
1.1.2 New Definition	4
1.2 A World of Borders	5
1.2.1 Natural Borders	6
1.2.2 Artificial Borders	8
1.2.3 Invisible Borders	10
1.3 Borders: Political Hierarchy	12
1.3.1 Independent-Country Level	12
1.3.2 Internally Independent Political-Entity Level	13
1.3.3 Dependent Political-Entity Level	14
1.3.4 Other Political-Unit Levels	14
1.4 Borders: Dimension and Structure	15
1.4.1 Spatial Dimension	15
1.4.2 Convex and Concave Borders	16
1.4.3 Enclavated Borders	18
1.4.4 Organizational Structure	20
1.5 Case 1. What is a Good Boundary?	22
1.6 Appendix	25
References	27
2 How Borders Affect the World	29
2.1 Good Border, Bad Border	29
2.1.1 Story 1	30
2.1.2 Story 2	30
2.1.3 Story 3	32
2.2 Viewing Borders from Two Sides	33
2.2.1 From Proximity to Adjacency	33
2.2.2 Pros and Cons of Borders	34
2.2.3 Views from Larger Extent	36

2.3	Structural Complexity of Borders	38
2.3.1	Propositions	38
2.3.2	Evidence: '1 > 27'	40
2.3.3	Evidence: '4 > 7'	40
2.4	Creating (Removing) Borders: Effects	41
2.4.1	Border-Related Barriers	41
2.4.2	Political Economy of Borders	42
2.4.3	Quantifying Border Effects	44
2.5	Case 2. Cross-Border Dynamics in the Unified Germany	46
	References	48
3	Managing Across Borders	51
3.1	Doctrines and Obligations	52
3.1.1	Equity and Justice	53
3.1.2	The Obligation not to Cause Harm	55
3.2	Cross-Border Management: Categories	56
3.2.1	Resource Allocation	56
3.2.2	Resource Management	57
3.2.3	Integrated Spatial Planning	59
3.3	Cross-Border Management: Regimes	60
3.3.1	Cooperative Management	61
3.3.2	Joint Management	62
3.3.3	Third-Party Trusteeship	64
3.4	Toward a Borderless World	64
3.4.1	About the Internet	64
3.4.2	Internet Censorship	65
3.4.3	Bypassing the Great Firewall	67
3.5	Case 3. Internet Speed and Prices Around the World	69
	References	70
4	Crossing Borders and/of Cultures	75
4.1	A World of Cultures	75
4.1.1	Ethnicity	76
4.1.2	Language	78
4.1.3	Religion	79
4.2	Defining Boundaries for Cultures	83
4.2.1	Culture Area Concept	83
4.2.2	Culture Areas of the World	84
4.3	Intercultural (Dis)similarity	86
4.3.1	(Dis)similarity Index	86
4.3.2	Dissimilarity and Trade	86
4.3.3	Nonlinear Effects of Dissimilarity	88
4.4	Cultural Diversity	88
4.4.1	Diversity Index	88
4.4.2	Diversity and Growth	90
4.4.3	Nonlinear Effects of Diversity	92

4.5	Case 4. How to Measure Cultural Diversity Scores	94
4.6	Appendix	96
	References	98
5	Doing Cross-Border Research	101
5.1	Definitions of the Disciplinary	101
5.1.1	Disciplinary Boundary 1	101
5.1.2	Disciplinary Boundary 2	102
5.2	Natural Sciences	103
5.2.1	All Nature is Ruled by Laws	104
5.2.2	Nature Doesn't Recognize Borders	105
5.3	Social Sciences	106
5.3.1	Political Economy	106
5.3.2	International Relations Theory	107
5.4	Operations Research	108
5.4.1	What is Operations Research?	108
5.4.2	Problem-Solving Methods	109
5.5	Game Theory	110
5.5.1	Historical Evolution	110
5.5.2	Rational Choice of Strategies	111
5.6	Interdiscipline	111
5.6.1	Interdisciplinary Studies	111
5.6.2	Study of Interdisciplinarity	112
5.7	Case 5. How the Measurement Standards and Units Differ in the World	113
	References	114
 Part II Method		
6	Solving Fair Division Problems	119
6.1	Divider–Chooser Method	119
6.1.1	Criteria and Principles	120
6.1.2	A 2-Player Case	121
6.1.3	Example	122
6.2	Lone Divider Method	123
6.2.1	A 3-Player Case	123
6.3	Lone Chooser Method	124
6.3.1	A 3-Player Case	124
6.4	Last Diminisher Method	124
6.4.1	A N-Player Case	125
6.4.2	Example	125
6.5	Method of Sealed Bids	127
6.5.1	Criteria and Procedure	127
6.5.2	Example	127

6.6	Method of Markers	128
6.6.1	Example	129
6.7	Summary	130
6.8	Case 6. How to Divide the East China Sea: An American View	131
	References	133
7	Cross-Border Behaviors as Games	135
7.1	A Lose-Lose Game	135
7.1.1	An Old Story	136
7.1.2	Avoiding Lose-Lose Situations	136
7.2	Non-Cooperative Games	138
7.2.1	A Lose-Win Dilemma	138
7.2.2	Subgame Perfect Equilibrium	140
7.2.3	'Fog of War'	142
7.3	Cooperative Games	143
7.3.1	A Win-Win Game	143
7.3.2	Seeking Pareto optimality	143
7.4	Optimizing Multilateral Cooperation	146
7.4.1	Linear Programming	146
7.4.2	Cross-Border Optimization	147
7.5	Making Rational and Optimal Decisions	149
7.5.1	Avoiding Lose-Lose Outcomes	149
7.5.2	Cooperation Through Compromise	150
7.6	Case 7. Estimating the Economic Impacts of Borders	151
	References	155
8	Advancing Cross-Border Development	157
8.1	Solo-Development Model	158
8.1.1	Definition	158
8.1.2	Example I	158
8.1.3	Example II	160
8.2	Parallel-Development Model	160
8.2.1	Definition	160
8.2.2	Example	161
8.3	Joint Venture Model	163
8.3.1	Definition	163
8.3.2	Example I	164
8.3.3	Example II	165
8.4	Joint Authority Model	165
8.4.1	Definition	165
8.4.2	Example I	166
8.4.3	Example II	166
8.4.4	Example III	167

8.5	Third-Party Trusteeship Model	168
8.5.1	Definition	168
8.5.2	Example I	169
8.5.3	Example II	170
8.6	Case 8. Managing Cross-Border Affairs for States that do not have Diplomatic Relations	171
8.7	Appendix	172
8.7.1	Article 3: Joint Petroleum Development Area	172
8.7.2	Article 4: Sharing of Petroleum Production	172
8.7.3	Article 5: Fiscal Arrangements and Taxes	173
8.7.4	Article 6: Regulatory Bodies	173
8.7.5	Article 7: Petroleum Mining Code	175
8.7.6	Article 8: Pipelines	176
8.7.7	Article 9: Unitization	176
8.7.8	Article 10: Marine Environment	177
	References	177
9	Alternative Strategies for Dispute Resolution	179
9.1	Negotiation	180
9.1.1	Characteristics	180
9.1.2	Example	181
9.2	Mediation	182
9.2.1	Characteristics	182
9.2.2	Example	183
9.3	Arbitration	186
9.3.1	Characteristics	186
9.3.2	Example	189
9.4	Litigation	191
9.4.1	Characteristics	191
9.4.2	Example	194
9.5	Shelving Disputes	196
9.5.1	Characteristics	196
9.5.2	Example	197
9.6	Case 9. Boundary/Territorial Disputes Submitted to the International Court	200
	References	203
10	Creating Special Functional Zones	205
10.1	Buffer Zone	205
10.1.1	Function	205
10.1.2	Example.....	208
10.2	Neutral Zone	210
10.2.1	Function	210
10.2.2	Example I	212
10.2.3	Example II	213

10.3 Demilitarized Zone	214
10.3.1 Function	214
10.3.2 Example I	215
10.3.3 Example II	216
10.4 International Peace Park	217
10.4.1 Function	217
10.4.2 Example I	218
10.4.3 Example II	220
10.5 Case 10. The Korean Demilitarized Zone	222
References	225
 11 The Art of (Avoiding) War	 227
11.1 The Art of War	227
11.1.1 In Search of Sun Tzu	227
11.1.2 Learning the Art of War	228
11.2 Evils of War	230
11.2.1 From Disputes to Wars	230
11.2.2 Evils of War	232
11.2.3 Managing War	234
11.3 Avoiding War	235
11.3.1 An Ancient Story	235
11.3.2 Compromise Through Negotiation	236
11.4 The Art of Avoiding War	238
11.4.1 Art-of-Avoiding-War Chart	238
11.4.2 Toward a War-Free World	239
11.5 Case 11. Translating Sun Tze on the Art of War into English	240
11.6 Appendix	242
References	245
 Part III Application	
 12 Territorial Division and Cross-Border Linkage	 251
12.1 Dividing Territories among Claimants	251
12.1.1 Principles	251
12.1.2 Application I	252
12.1.3 Application II	254
12.2 Cross-Border Territorial Re-Allocation	254
12.2.1 Principles	254
12.2.2 Application I	255
12.2.3 Application II	256
12.2.4 Application III	256
12.3 Managing Border-Crossings	257
12.3.1 The GWB Scandal	257
12.3.2 Friendship Bridges	259

12.4	Border Checkpoint Construction	262
12.4.1	The Belarusian–Polish Border Project	263
12.4.2	The New Hong Kong–Shenzhen Border Control Point	266
12.5	Case 12. Dividing the Bolshoi Ussuriiskiy/Heixiazi Dao	268
12.6	Appendix	270
	References	278
13	Exploitation of Natural Resources in Cross-Border Areas	281
13.1	Ground Resources	281
13.1.1	Resource Depletion	281
13.1.2	Cross-Border Competition	282
13.1.3	Different Countries, Different Laws	284
13.2	Underground Resources	285
13.2.1	Focus on the East China Sea	285
13.2.2	Reasons of Discord	286
13.3	Airspace Resources	288
13.3.1	“Hey! You! Get off of My Cloud!”	288
13.3.2	Fighting for Rainfall	289
13.4	Problems and Challenges	290
13.4.1	Technical Issues	290
13.4.2	Legal Issues	291
13.4.3	Unresolved Issues	292
13.5	Case 13. The Cost-Benefit Analysis of the Oil/Gas Operations in the East China Sea	293
13.6	Appendix	295
	References	299
14	Cross-Border Economic Development and Cooperation	301
14.1	Cross-Border Economic Development	302
14.1.1	Patterns of Cross-Border Development	302
14.1.2	A Comparison of Five Cases	303
14.2	Special Economic Zones	307
14.2.1	Free Economic Zone	307
14.2.2	Free Trade Zone	308
14.2.3	Export Processing Zone	308
14.2.4	Industrial Park	308
14.2.5	Free Port	309
14.2.6	Other Specialized Zones	309
14.3	Cross-Border Mergers and Acquisitions	309
14.3.1	What is Cross-Border M&A?	310
14.3.2	Forms of Cross-Border M&A	310
14.4	Cross-Border Trade and Management	311
14.4.1	Concepts and Definitions	312
14.4.2	Cross-Border e-Commerce	312
14.4.3	Trade Dispute Settlement	314

14.5 Case 14. A Tale of Two Border Regions in Transition	315
References	319
15 Border Sightseeing and Cross-Border Tourism	323
15.1 Borders as Scarce Resources	323
15.1.1 Border Markers	323
15.1.2 Borders as History Tellers	325
15.2 Borders and Tourism	325
15.2.1 Borders as Tourist Destinations	325
15.2.2 Borders as Barriers to Tourism	327
15.2.3 Cross-Border Tourism	327
15.2.4 Integral Tourism: “1 + 1 > 2”	328
15.2.5 Sustainable Tourism	329
15.3 Tourism Across Climate Zones	330
15.3.1 About Climate Zones	330
15.3.2 An Unusual Phenomenon	330
15.3.3 ‘Sanya City, Heilongjiang Province’	331
15.4 Case 15. Why Does the Demographic Gravitation not Work?	332
References	336
16 Cross-Border Environmental and Ecological Protection	337
16.1 Environmental Politics	337
16.1.1 Global Warming, Common Issues	337
16.1.2 Dividing the Arctic	338
16.2 Common Issues, Differing Views	340
16.2.1 Cross-Border Separation	340
16.2.2 A US–Mexico Example	341
16.3 Cross-Border Pollution Control	342
16.3.1 Environmental Kuznets Curve	342
16.3.2 Empirical Evidence	344
16.4 Cross-Border Bioinvasions	347
16.4.1 A Few Words About Bioinvasions	347
16.4.2 Stop Invasive Species	348
16.5 Creating Boundaries for Protected Areas	350
16.5.1 What is Protected Area?	350
16.5.2 Internationally Shared Protected Areas	352
16.6 Case 16. A Model of Cross-Border Water Pollution	354
References	359
17 Cross-Border Crimes and Border Control	363
17.1 Cross-Border Crimes	363
17.1.1 The Golden Triangle	363
17.1.2 Can Fences Stop Crimes?	364
17.2 Counter Cross-Border Crimes	365
17.2.1 The Tri-Border Area	365
17.2.2 Counter Cross-Border Crimes	367

17.3 Visa Systems and Policies	368
17.3.1 A Brief History	368
17.3.2 Visa Types	369
17.4 Customs and Border Control	370
17.4.1 Customs Around the World	370
17.4.2 Do You have Anything to Declare?	371
17.5 Strong Borders, Secure Nations	372
17.5.1 Border Checkpoint	372
17.5.2 Border Control System	373
17.6 Case 17. U.S. Customs and Border Protection	374
17.7 Appendix	376
References	379
18 Managing Cross-Cultural Differences	381
18.1 Values and Rules	381
18.1.1 Intercultural Differences	381
18.1.2 East versus West	382
18.2 Organizational Behaviors	384
18.2.1 Intercultural Differences	384
18.2.2 South versus North America	386
18.3 Wealth and Distribution	387
18.3.1 Intercultural Differences	387
18.3.2 Empirical Evidence	388
18.4 Consumption Patterns	389
18.4.1 Why Engel’s Law Fails	389
18.4.2 Intercultural Differences	390
18.5 Marketing Strategy	391
18.5.1 Intercultural Negotiation	391
18.5.2 Tips for Intercultural Negotiation	393
18.6 Case 18. Cultural Influences on Income (Re)distribution	395
References	398
Conversion from Customary to Metric Units	401
Index	403