
Contents

1	Introduction	1
2	Restructuring	5
	References	8
3	Overview of the Seven Building Blocks of a Successful Corporate Restructuring (7P)	11
	References	13
4	Building Block 1: Plan	15
4.1	Early Detection	16
4.2	Motivation of the Clients	30
4.3	Feasibility and Profitability	33
4.4	Strategic Plan	35
4.5	Operational Plan	40
4.6	Success Control	45
4.7	Prudent and Forward-Looking Solutions	48
	References	50
5	Building Block 2: People	53
5.1	Assembling Strong Teams	55
5.2	Use of Consultants	63
5.3	Human Communication	67
	References	79
6	Building Block 3: Partitioning	81
	References	88
7	Building Block 4: Processes	89
	References	97

8	Building Block 5: Platforms	99
8.1	Information Technology Platforms	100
8.2	Communication Platforms	104
8.3	Collaboration Platforms	110
	References	116
9	Building Block 6: Portfolio	117
9.1	Composition of the Portfolio	118
9.2	Pricing of the Portfolio	123
	References	126
10	Building Block 7: Performance	127
10.1	Strategic Performance	128
10.2	Operational Performance	132
10.3	Restructuring Progress	139
	References	142
11	Summary	143
	References	145