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Thomas Falk: Is setting up a hybrid venture fund of funds merging the downside protection of VC funds and the upside potential of direct investments.	119
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Philipp von dem Knesebeck: Started investing directly in startups and discovered that he prefers selecting emerging VC fund managers. Set up a VC fund of funds.	129

“You learn quickly if you’re serious”

Tobias Krauss:

CEO of one of Germany’s wealthiest families who strategically set up a venture capital allocation. Moved from VC funds to direct investments.

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“The more terms, the worse”

Mark Gerson:

Set up a large network of individuals and families to create his own proprietary deal flow and conduct in-depth due diligence.

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“I dislike this focus on returns and rapid growth”

Anonymous:

Started investing directly in startups and decided to discontinue their investments in the venture capital asset class.

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“You engage with the future daily”

Janna Ensthaler:

Set up a first-time fund with more than \$ 100m under management and a focus on climate tech startups.

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“We desperately need new ideas and approaches”

Christophe F. Maire:

A visionary fund manager who started investing in food and food tech companies in 2016 when only a handful of investors did.

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