Contents

List of Contributors ---- IX

Lane Graves Perry III, Benjamin J. Williams and Bryan C. Boots

1 What Is Social Entrepreneurship? Introducing Relevant Terms, Metrics, and the Handbook Boundaries —— 1

Part 1: Contextualizing the State of the Social Entrepreneurship Field

Romain Pouzou, Mildred D. Berrelleza Rendón and Jairo A. Ruiz Nava

2 History of Social Entrepreneurship ---- 41

Ryan Scott Teschner and Elizabeth Embry

3 Historical Foundations of Social Entrepreneurship Research: A Bibliometric Review —— 65

Stephanie B. Escudero, Jeremy C. Short, Marcus T. Wolfe and Jeffrey A. Chandler

Reviewing Key Concepts in Recent Social Entrepreneurship Research: A
 Topic Modeling Approach —— 89

Paulami Mitra, Jill Kickul, Stefano Rumi and Amélie Wuillaume

5 Darker Side of Social Entrepreneurship: Framing Arguments Against the Wave —— 113

Raja Singaram, Alexander Teteh Kwasi Nuer and William B. Gartner

6 Exit Options in Social Entrepreneurship —— 137

Part 2: Consideration of the Environment, Conditions, and Ecosystems Contributing to Social Entrepreneurship

Philip T. Roundy and Thomas S. Lyons

7 Exploring the Landscape of Social Entrepreneurship Ecosystems and Drawing a Roadmap for Future Research —— 159

Lane Graves Perry III and Nathan A. Woolard

8 Cultivating the Good: Identifying Conditions for Effectively Supporting Social Entrepreneurship Within Entrepreneurial Ecosystems —— 181



Mona Lyne and Alexandria Matlack

9 What's the Government Got to Do with It? Synergies and Tensions Between Government and Social Enterprise in Driving Social Welfare —— 209

Sanwar A. Sunny and Steve Trost

10 Society's Relationship to Social Entrepreneurship: A Study of Clean Technology Ventures and the Role of Public Policy —— 235

Raja Singaram and Aynur Nabiyeva

11 No Silver Bullet: Examining the Mutual Contribution of Social Entrepreneurship and Systems Thinking in Addressing Grand Challenges —— 275

Part 3: Framing the Infrastructure Supporting the Mission-Driven Social Venture: Tools of the Trade

Sergio Sparviero

12 Business Models in the Social Venture —— 307

Billy O'Steen, Bryan C. Boots, Lane Graves Perry III and Benjamin J. Williams

13 It Takes a Seed: The Importance of Passion to a Social Venture's Mission, Vision, and Culture —— 335

Sanwar A. Sunny

14 Designing the Social Venture: A Design-Centered Approach to Managing Innovation within the Organization —— 359

Alice S. Ammerman, Robert E. Anderson III, Dane Emmerling, and Elizabeth Chen

15 Academic and Social Entrepreneurship: Pathways from University Research to Impactful Social Ventures —— 383

Ming Xie and Angela M. Eikenberry

16 Social Enterprise and Democracy in China: The Case of Environmental Nonprofit Organizations —— 409

Tomé Salqueiro

17 Social Entrepreneurship and CSR: Navigating Hybridity with B Lab's Tools —— 433

Part 4: Developing the Social Entrepreneur and Determining Impact

Susan D. Steiner and Debbi D. Brock

18 Social Entrepreneurship Education: A Unique Opportunity in a Changing Educational Landscape —— 461

Andreana Drencheva

19 "Who Am I? Who Am I Becoming? And Why Does It Matter?": An Overview of Social Entrepreneurs' Identities and Their Impact on Social Venturing —— 489

Lane Graves Perry III, Robert J. Lahm Jr. and Bridget Williams

20 Exploring Sustainable Entrepreneurship: A Case-Based Study of the Lived Experiences of the Founder of Bead & Proceed Limited —— 513

Maria Ballesteros-Sola and Stephanie Raible

21 Scaling Social Ventures — 531

Carlos Ballesteros, Barbara Calderón and Lucia Villalobos

22 Collaborative Approaches to Social Impact Measurement: Insights from the Think Tank at Universidad Pontificia Comillas — 545

List of Figures --- 573

List of Tables --- 575

About the Editors ---- 577

Index ---- 579