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### Every action is a step towards the goal

Max has already conducted a survey about people's attitudes regarding his plans to build schools for children and young men and girls of other kingdoms. Three months have passed since his return. During this time, he had the opportunity to talk to his teachers and the king's advisors. He had been visiting many villages from other kingdoms. Most of the opinions about his idea were in his favor. But he had to reach as large a majority as possible in order to succeed in creating what he wants. It's time to prepare his speech for the convincing initiative. Dinner was served, and the royal family sat down to have dinner. The dinner passed as usual without any conversations, and after that, they immediately went to the hall, where they talked about how their day went. The King always starts talking first about his day, and then the Queen continues speaking, and after that, Max and his sister turn to speaking with the family.

It was a kind of therapy and a way for children to learn about what might happen to them in the future. The place and time where each other were supported and advised on further actions. It was a Max turn to speak.

"As you know, I made the survey with which I engaged many people. I asked them a simple question about building schools in the business area where to educate young princes and princesses, children of merchants, and talent children from other kingdoms. I made notes of every response I received. I have to admit that not everyone has the same opinion. But generally, the answers were in my favor. The only thing they are worried about is who is going to finance the construction of the buildings, whether these students are going to pay their own way, and who is going to pay the teachers.

Will this affect our kingdom in any way? Possible implications of the timing. I think I have gathered information that I need to prepare later. What do you think? Do I need to correct it myself or correct it with some of the teachers or counselors?

"If your question is for me, one always needs help, no matter what. My advice is to ask other people to help you write your speech, including the teachers and counselors who support you, but also work with those you have noticed are most worried about your idea. Create your own team of five or seven people. That way, you can get to solving any problem points. If you have reached agreement on all the problems and their solutions, you will also have answers to every question. This is your choice. With your speech, you must convince me first, and then the councilors and the people of our kingdom." The King states his opinion.

"I do not know what to add, son; your father said what is necessary, but I fully support you. - add the Queen.

"Are these kids going to sleep at school or at our place? "His sister asked.

"I hope we will build buildings so that they have a normal life," answers Max.

"Now, if you have no further questions, you can go to your chambers. Good night. "Said the King kissed his little girl and went to his chamber.

"Good night. ", The Queen also kissed her little daughter, hugged Max, and followed the King.

Max also kissed his sister and went to his room. The nanny was waiting outside the door. As soon as the little princess was alone, she came, grabbed her hand, and led her to her room.

# Correct information shortens the distance and time to the target

Max woke up, and his first thoughts were what team to choose for his cause. He washed his face and went to have breakfast. The table was served, and his parents joined in too; the nanny accompanied his sister to the table. They congratulated each other and started eating the breakfast. After breakfast, they wished each other a wonderful day, and each of them started doing his/her job. Max went to his teacher to discuss the members of his team.

"Good morning, teacher. Today I have to choose a team that will help me achieve my cause. I would like to hear your opinion on which people to choose," asked Max.

"Good morning, Max. My personal opinion on your problem is that you have to choose people who ask you the most uncomfortable questions and who, in your opinion, will not support you. Everyone else is too, and we are loving you, and we are ready to help you at any cost just to get what you are looking for or want to get. If you work with these people, then in the process you will settle your misunderstandings and achieve the final goal with a consensus. If you can convince them, it will be a very simple process to convince everyone. If you have the support of your opponent, it is unlikely that you will have an obstacle to achieving your goal. You keep notes with people who have worked hard from unforeseen difficulties; you should invite them or one of those who represent each of the different groups of people. It's nice to have an idea to include also teachers. Your team has to include representatives of farmers, children, artisans, councilors, merchants, etc. You have to choose the people to start with.

These people will then be required to convince the people they represent. If you can handle them for your cause, they will work with a passion as they work for their own cause. If you can plan everything correctly and work systematically and constantly, sooner or later on, the result will be visible.

"Thank you, teacher, for your frank advice. According to your opinion, who do I invite from the side of the teachers and advisers? For others, I will invite the people from my records. For example, there is a seamstress who asked a lot of questions. I hope to give her the honor of being a representative of the craftsman. The little clothing merchant was also a pessimist; hopefully he will also join the team. I believe that one grandfather from the nearest village said that it would be best to be a representative of the peasants. While I was traveling through the villages of our kingdom, I heard that there is a girl at the age of sixteen who is very clever and intelligent; we will invite her as a representative of the children's society. Please recommend me a representative from the teachers! "Asked Max.

"I suppose that he/she has to be a teacher with a lot of experience who is very wise, has authority, and has the reputation of being a fair person. I know a teacher called Matt. I hope he will not refuse. It will be better for the councilor representative to ask the King for an opinion, and I am sure that he will recommend the right councilor. I believe that he will recommend you, Anna. If there is a problem, she takes it apart on a different part and then puts it together the way it should be. It could also be very suitable for your team. She has a very great authority throughout the Kingdom, the teacher replied.

"Thank you for your valuable advice. I hope that it will be useful for me.

I will meet these people and ask them to join the team in order to help me. Each step with an action shortens the path to the goal. I'm going to think a little bit about what to say to them at my first meeting with them, just so they can join my team. I hope that I can often come to you when I need advice, so that you will always be useful to me, like till now. Have a nice day! "Max went.

"I wish you the best luck! Please do not hesitate to contact me if you need me," the teacher said.

## The more we help, the more we'll be satisfied

It is one thing to want and another thing to make an effort to get. Now I have to start; time will decide how right I am. I have to visit these people personally and invite them to my team. While he was thinking, Max was walking, and he saw the door of Anna's house. He knocked on the door and waited for the door to open. He heard the footsteps, and the door opened.

"Good afternoon; I'm looking for the respected King's advisor, Anna, "said Max.

"Good afternoon, Prince Max, I'm the one you're looking for. How can I help you? I know you, and it's a tremendous honor that you came to my house in person." councilwoman Anna replied.

"Madam, I'm putting a team together, and I need your help. In addition to you, I need to visit five other people, and I will also invite them to join the team. When all of us are together, I will expose my problem and hope that you will help me. Is it convenient for you next week on Monday at ten o'clock? I hope that you don't mind working with me. "Max said

"To tell you the truth, I already know what you were thinking; word of mouth spread quickly. You have reached out to a lot of people in the past two months. It is really something important, and it wants a lot of work, and I am flattered, and I will do all I can to come to the Monday meeting. Thank you for trusting me. "Said the adviser Anna and returned to her house.

Max barely restrained himself from betraying his joy and went to see teacher Matt. He didn't have any thoughts in his head. He quickly arrived at the teacher's house. He knocked on the door and waited. Suddenly, somebody touched his shoulder.

"Hello, Prince, what are you doing here? "Asked the well-looking elderly person.

"Hello, I am looking for Matt, the teacher. "Max said.

"It's me. Come inside; I am on my way home, "said the teacher, Matt.

"I am sorry, dear teacher, I've come to invite you to join my team. I need your help. Next week, at ten o'clock, all seven people, including myself, will gather together. An hour ago, I invited the respected Mrs. adviser Anna, and she agreed. Now I'm with you, and I'm offering you, if you don't mind to join the team. I will introduce you to the problems that we have to decide; if you decide to stay to help me, if you do not want, you can leave; I will not be angry with you, "said Max.

"Thank you for your trust. I hope I will organize my schedule to come. It would be an honor to help you. See you on Monday! "Said teacher Matt and went into his house.

"Goodbye, and I will be waiting for you, "said Max and went to the dressmaker's shop. Half an hour later, he was in front of the shop.

"Good afternoon. Max congratulates while he was entering the atelier.

"Good afternoon, young man. You're the same person who was here a month ago asking questions about building schools, am I right? "The seamstress asked.

"Madam, I'm Crown Prince Max. Yes, the same guy as a month ago. I decided to create a team of selected people to help me with that cause, and I would be very happy if you would have the honor to be on this team. The respected Mrs. Advisor Anna and teacher Matt also agreed. Now my invitation is to you. On Mondays, come to the palace at ten o'clock. I will present my views there. If you decide to help me and to join the team, I will pay you for the time you lose because of my cause.

You will be a representative of all artisans of the great kingdom. I hope your opinion and abilities will be useful for my activity. "Max said and waited for the seamstress to answer.

"My name is Daria, and I am honored that you are giving me such an opportunity. You said next week, so I guess that I can organize myself to attend this meeting. This trust has really touched me.

"Goodbye, and I believe that you can help me, "said Max. "Goodbye, your Majesty. I will definitely come. "Daria, the seamstress, replied.

There was a small clothing store half an hour away. Max arrived there and directly entered inside.

"Good afternoon. Let me introduce myself. My name is Max, and I am the crown prince of the great kingdom. Until that moment, I avoided introducing myself so that you could give a frank answer to my questions. For the future, I will also expect frank answers. I am creating a team, and I decided that you will be worthy to join the team. I invite you as the representative of the merchants' society next week at ten o'clock on Monday at the palace. In addition, there are three more invited, and it remains to invite two more people.

For the time you spend with the team, you will receive an amount equal to the amount that you will take selling on the store. If you do not mind, I want you to hear from you right now if you will accept or not. I am not going to be offended or to change my mind about you if you refuse my offer. A minute of silence followed.

"Welcome, my Highness. I'm a bit shocked; I'm sorry.

"Now I will only tell you that I will come, but as a representative of the traders, I am a little puzzled because I have not spoken to any other traders to say or decide anything from their point of view.

My name is Maurice, and I hope to be useful for your cause.

"You will not take any responsibility, and I just want your point as a trader about my cause. But this is after I expose my statement. Thank you that you agreed to join. Goodbye and see you on Monday at the palace. "Max turned away and left.

He went to a neighboring village to meet an old man whom he had already met 40 days ago. He arrived and looked over the low fence, and he saw the man he was looking for. The old man was sitting on a bench under a tree in his yard.

"Hello, sir, can I speak with you again? "Max asked.

"You are welcome, young boy; I remember what brought you here last time, "the old man replied.

Max walked through the door and sat on the bench next to him.

"What's your name? I forgot to ask last time. "Max asked. "My name is Shon; I don't go to work anymore, and I enjoy the lovely weather and birdsong," "the old man said.

"Dear Shon, my name is Max, and I am the son of King Thiel. I need your help. I will pay you for every minute that you are with me and the team when we work together. I won't force you to do physical work. We will get together and think about whether it is right or wrong to do the thing that we are planning to do. I hope you, as an elderly and wise person, will guide me on the right path with your valuable tips. Next week, at ten o'clock on Monday, we will meet at the palace. Please accept my invitation. Max said and waited for the old man's answer.

The old man listened to every word while Max was talking, and he evaluated everything that he heard from him

"I followed every word that you said, and it seemed serious. For many years I was an innkeeper, and I have been working with people. When most of my customers entered and I saw their faces, I knew what and how much he would drink. I was kind of a vent. I knew the problems of many people and could read their faces. If what you are telling me is true, which I believe that it is as I saw, Your Highness, I must accept the invitation. It would not be very civil of me to refuse you. I don't know what I can do to help, but I'll be there, "the old man replied.

"Thank you very much for your understanding. See you next week. "Max got up and left.

"Goodbye, Majesty, "the old man said.

He went quickly to the stables. Saddled his horse and went to the girl's village. It took him an hour to reach the village riding. He saw a guy on the road to the village and asked him where the house of the girl Mary, who was very smart, was located. He went directly to her house. He saw a large and tidy house. He stopped his horse near the front door and looked over the fence. A family was having dinner at the back of the gazebo, and Max shouted.

"Hello, excuse me, can I take you a few minutes? The owner of the house came and invited the young man inside.

"Sure, young man, what can I do for you? If you are hungry, sit down and eat with us.

"I don't have much time. My name is Max. I am the son of King Thiel. I came with a request. I need your daughter's help. I have heard that she is very clever, and a person can count on her thinking. She is one of the best students in the Kingdom. Next week on Monday, my team of seven people will gather together.

The respectful Mrs. adviser Ana, the respectful teacher Matt, the respectful seamstress Daria, the respectful trader Morris, and the respectful Mr. Shon are already retired. I hope that your daughter will also agree to join the team, if she agrees, of course, and only with your permission.

"I have one goal, and I need the help of some people to achieve it. Everyone has already agreed, and they will come. I think she goes to school, so I came here to talk to the school about her release. Of course, I will cover all travel expenses. I will personally send a carriage to bring from here to the palace. On Monday, I will state my intention in front of those people, and I will expect them to help me. I won't be offended if you refuse or if she refuses. But the question concerns the entire kingdom, and I want to hear your answer now. "He paused, and Max looked at the girl.

He notices that she is very beautiful. But she looked at him and didn't blink, and her mother looked at Max and didn't know what to do. The father was the first to react, turning to his daughter.

"Mary, what is your opinion if you want to go inside and discuss this and then to answer?

Max took the hint and said politely.

"I will go out on the road, but please answer, because I need to be sure because my team is already full. I need to know your decision now. Max went to the door.

The family slowly entered the house. Ten minutes later, the father appeared.

"Your Highness, may I ask you a question? "The father asked.

"Of course, "Max answered.

"Does adviser Anna send you to us? I am asking because she is very close to our family., "asked the father.

"Honestly, I don't even know her, too. I made the same offer to her today.

My father and my personal teacher both recommended her to me. And for your daughter, I understood last month when I made the questionnaire about my cause.

"I heard that there is a very smart girl from villages, and I am in a situation where I need very smart people," answered Max.

"So, are rumors true that they will build schools in the trading region? "Asked the father.

"It depends on the opinion of the people who will come to my speech on Monday. I want to hear people's opinions. "Max said.

"Very well, your Majesty, I hope your carriage will be here before nine in order not my daughter to be late for meeting. "Said the father.

"Thank you for your response, and I apologize for interrupting you. Goodbye to you and your family. Let God bless you! "Max jumped on the horse.

"Goodbye and have a nice trip, "said the father.

The father closed the door and went to his family. They sat down to continue their meal.

"I can't believe the prince is at our door asking my daughter for help. I have only heard good things about his father, but his son is so earthly. I'm going to Anna's tomorrow. If it's true, you'll get on the carriage. Mary, if it is not true, you will not.

"You're going because you don't trust the boy or you want to find out more, why we don't go on Sunday and Mary also to find out about Max's intentions, "the mother said.

"Well, we'll think more clearly tomorrow, "the father said.

#### A dream makes a person ambitious and motivated

He had just arrived for dinner with his family. Max greeted them and sat down. The Queen did not have patience and asked:

"Max, you're thrilled about what happened?

"I was able to select a team. And they all agreed to come on Monday," answered Max.

They had a dinner and set already in the hall, where everyone had the right to ask questions and a place where they could talk about their problems. The king briefly tells his about his daily duties. The Queen directly asked Max to continue with his topic of the day. While he was speaking, they often looked at each other while they were listening to him, because they had never seen him speak with such a passion. When he finished, he waited to see his parents' reaction.

"Max, you did the smartest thing you have ever done. You've already half won the trust of these people. Most importantly, I think you have selected the most suitable people who are the keys to opening your door," the King said.

"You did incredibly well. We know you and believe you. Can you prepare for Monday or do you need some help? "The Queen asked.

"Brother, if you need me, I want to also help. At least I can come on Monday to support you with my presence, "his little sister said.

"I won't refuse. I would really like you to stand by me and support me. "Answer, Max.

"Me and your sister will join; we'll be watching from the side, but we do not want to bother other people there. They will not see us, but we will see you. "Said the Queen. "Thank you!" Max said.

And they all went to their rooms.

A few days passed quickly, and Max prepared for what to say to convince these people that his dream goal was good for everyone.

On Monday morning, after breakfast, they wished him luck. The king started doing his duties. The Queen said that they would go up to the library terrace a little earlier so that the guests would not see them. From above, they will watch and wish Max the best luck.

Max dressed in clothes that were new to look more durable. Other days he was always dressed in a normal shirt and trousers, so people didn't know him. But he had to impress others. There was little psychological attitude toward that decision. At ten o'clock, the guests were brought to one of the palace libraries by the employees there. Max met them.

"Thank you for responding to my request. Please sit down and focus on what I'm going to tell you." There were also sweets and fruit on the table, as well as glasses of water. "First of all, I want to ask you to look at me as an ordinary person and not as someone who imposes his opinion. That's why I want you to address me as Max. What is wealth? For me, wealth is health, family that we love, friends that we value, and respect for other people. Then comes knowledge. To deal with everything in our lives, we need knowledge. If we have it, we can handle everything in life. For me, to have a bag of gold is not a wealth. They are the resources and measure of the achievements you have made. For example, everyone wants to become rich and to have gold, but it is simply a quantity measurement for what you gave from yourself for doing something useful to others.